



Computer Specialty Dealer Price List

ATARI (US) CORP
COMPUTER SPECIALTY DEALER
CONFIDENTIAL PRICE LIST

Effective October 5, 1987

Prices are subject to change at any time. Please refer to the Terms and Conditions of sale which are an integral part of this price list.

ATARI (US) CORP
COMPUTER SPECIALTY DEALER
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ST COMPUTER LINE - HARDWARE

1040ST

PRODUCT DESCRIPTION:

A full megabyte, MEGA compatible, 68000 based cpu with a built-in 720K double-sided double-density floppy disk drive. *Must be purchased with either the SC1224 color monitor or the SM124 high resolution monochrome monitor.*

<u>MODEL</u>	<u>PRODUCT/ DESCRIPTION</u>	<u>CASE PACK</u>	<u>CASE WEIGHT</u>	<u>SUGGESTED LIST</u>	<u>2-10 DEALER PRICE</u>	<u>12+ DEALER PRICE</u>
1040STF	cpu w/drive	2	36 lbs.	\$799.95	\$600.00	\$572.50

520ST

PRODUCT DESCRIPTION:

A half megabyte, MEGA compatible, 68000 based cpu with a built-in 360K single-sided double-density floppy disk drive. *Must be purchased with either the SC1224 color monitor or the SM124 high resolution monochrome monitor.*

<u>MODEL</u>	<u>PRODUCT/ DESCRIPTION</u>	<u>CASE PACK</u>	<u>CASE WEIGHT</u>	<u>SUGGESTED LIST</u>	<u>2-10 DEALER PRICE</u>	<u>12+ DEALER PRICE</u>
520STFM	cpu w/drive	2	38 lbs.	\$599.95	\$473.50	\$450.00

MONITORS

PRODUCT DESCRIPTION:

Atari monitors deliver video displays for all applications. The SC1224 analog RGB monitor displays the ST's 512 colors for art and design work. The SM124 high resolution monochrome monitor offers state-of-the-art crisp, clear displays for word processing. Both monitors measure 12".

<u>MODEL</u>	<u>PRODUCT/ DESCRIPTION</u>	<u>CASE PACK</u>	<u>CASE WEIGHT</u>	<u>SUGGESTED LIST</u>	<u>2-10 DEALER PRICE</u>	<u>12+ DEALER PRICE</u>
SM124	Mono Monitor	1	20 lbs.	\$199.95	\$135.00	\$127.50
SC1224	Color Monitor	1	26 lbs.	\$399.95	\$289.00	\$275.00

All orders with any combination of 12 cpu's or more qualify for 12+ pricing for all items on the order. Otherwise items will qualify for 12+ pricing on an item by item basis. Prices are subject to change at any time. Please refer to the Terms and Conditions of sale which are an integral part of this price list. This price list is effective Oct 5, 1987.

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DISK DRIVES

PRODUCT DESCRIPTION:

The SH204 20 megabyte hard disk drive takes advantage of the ST's built-in, high speed DMA channel (hard disk port). The double-sided SF314 provides 720K of disk storage capacity; the SF354 is single-sided, providing 360K of storage capacity.

<u>MODEL</u>	<u>PRODUCT/ DESCRIPTION</u>	<u>CASE PACK</u>	<u>CASE WEIGHT</u>	<u>SUGGESTED LIST</u>	<u>2-10 DEALER PRICE</u>	<u>12+ DEALER PRICE</u>
SF354	3 1/2" SS/DD	6	39 lbs.	\$199.95	\$135.00	\$127.50
SF314	3 1/2" DD/SD	6	37 lbs.	\$299.95	\$187.50	\$180.00
SH204	20 meg HD	1	15 lbs.	\$699.95	\$525.00	\$499.00

PRINTER

PRODUCT DESCRIPTION:

The SMM804 graphics printer combines print styles, character pitches, and column widths while supporting the ST's high resolution graphics mode.

<u>MODEL</u>	<u>PRODUCT/ DESCRIPTION</u>	<u>CASE PACK</u>	<u>CASE WEIGHT</u>	<u>SUGGESTED LIST</u>	<u>2-10 DEALER PRICE</u>	<u>12+ DEALER PRICE</u>
SMM804	80cps	2	33 lbs.	\$249.95	\$165.00	\$157.00

MODEM

PRODUCT DESCRIPTION:

Baud rate may be set at either a low 300 or high 1200 baud, the SX212 also has auto dial and auto answer.

<u>MODEL</u>	<u>PRODUCT/ DESCRIPTION</u>	<u>CASE PACK</u>	<u>CASE WEIGHT</u>	<u>SUGGESTED LIST</u>	<u>2-10 DEALER PRICE</u>	<u>12+ DEALER PRICE</u>
SX212	300/1200	6	20 lbs.	\$99.95	\$75.00	\$71.00

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ST COMPUTER LINE - SOFTWARE

<u>MODEL</u>	<u>PRODUCT/ DESCRIPTION</u>	<u>CASE PACK</u>	<u>SUGGESTED LIST</u>	<u>CASE PACK PRICE</u>	<u>SINGLE UNIT PRICE</u>
<u>Blank Disks</u>					
C026224-001	DS/DD 5 pack	6	\$14.95	\$9.00	\$10.00
<u>Word Processing</u>					
DS5029	1st Word	6	\$19.95	\$11.00	\$12.00
<u>Desktop Publishing</u>					
TP7201	Publishing Partner	TBA	\$149.95	\$82.50	\$90.00
<u>Spreadsheet</u>					
TP7101	EZ-Calc	TBA	\$69.95	\$38.50	\$42.00
<u>Data Base Managers</u>					
DS5004	DB Master One	6	\$49.95	\$27.50	\$30.00
DS5034	dB Man V 3.01	6	\$149.95	\$82.50	\$90.00
<u>Integrated Packages</u>					
TP6301	Zoomracks I	TBA	\$79.75	\$44.00	\$48.00
TP6302	Zoomracks II	TBA	\$119.95	\$66.00	\$72.00
Zoomracks Templates:					
TP6305	Accounting Starter Kit	TBA	\$49.95	\$27.50	\$30.00
TP6303	Business Starter Kit	TBA	\$19.95	\$11.00	\$12.00
TP6304	Home Starter Kit	TBA	\$19.95	\$11.00	\$12.00

All ST software in this price list is available immediately.

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<u>Personal Calendar</u>					
TP7501	Inagem +	TBA	\$49.95	\$27.50	\$30.00
<u>Productivity</u>					
TP6704	Label Master	TBA	\$44.95	\$24.75	\$27.00
<u>Terminal Emulation</u>					
RS5035	VT 100 Emulator (cartridge)	6	\$39.95	\$22.00	\$24.00
<u>Programming</u>					
TP6402	FORTRAN 77	TBA	\$99.95	\$55.00	\$60.00
TP6019	GFA Basic	TBA	\$79.95	\$44.00	\$48.00
TP6020	GFA Basic Compiler	TBA	\$79.95	\$44.00	\$48.00
TP6601	LDW Basic Compiler V 2	TBA	\$89.95	\$49.50	\$54.00
TP7801	Mark Williams "C"	TBA	\$179.95	\$99.00	\$108.00
TP6201	Personal Pascal V 2.0	TBA	\$89.95	\$49.50	\$54.00
TP6403	UCSD PASCAL	TBA	\$99.95	\$55.00	\$60.00
TP6404	UCSD PASCAL PLUS	TBA	\$199.95	\$110.00	\$120.00
CA026321	ST Developers Kit	1	\$300.00	N/A	\$200.00
DS5076	ST BASIC Disk/Manual	6	\$24.95	\$13.75	\$15.00
C026220	ST BASIC Manual/Tutorial	6	\$19.95	\$11.00	\$12.00

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<u>Communications</u>					
TP6005	Bulletin Board	TBA	\$79.95	\$44.00	\$48.00
<u>Utilities</u>					
TP6703	Fast	TBA	\$49.95	\$27.50	\$30.00
TP6031	Stuff	TBA	\$39.95	\$22.00	\$24.00
TP6029	Michtron				
	Utilities	TBA	\$59.95	\$33.00	\$36.00
<u>Draw - Paint / Animation</u>					
DS5027	Neochrome	6	\$39.95	\$22.00	\$24.00
TP6026	Make-It-Move	TBA	\$69.95	\$38.50	\$42.00
TP6701	Easy Draw	TBA	\$99.95	\$55.00	\$60.00
TP6025	GFA Draft	TBA	\$99.95	\$55.00	\$60.00
Requires Easy Draw:					
TP6705	Personal Draw				
	Art #1	TBA	\$29.95	\$16.50	\$18.00
TP6706	Technical Draw				
	Art #1	TBA	\$29.95	\$16.50	\$18.00

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Music

TP7301	Midi Play	TBA	\$49.95	\$27.50	\$30.00
TP6038	Musix 32	TBA	\$59.95	\$33.00	\$36.00
TP6033	Super Conductor	TBA	\$39.95	\$22.00	\$24.00

Requires Midi Play:

TP7302	Beatles Vol 1	TBA	\$19.95	\$11.00	\$12.00
TP7303	Classics Vol 1	TBA	\$19.95	\$11.00	\$12.00
TP7304	Hits '86	TBA	\$19.95	\$11.00	\$12.00

Entertainment

DS5018	Missile Command	6	\$29.95	\$16.50	\$18.00
DS5021	Asteroids	6	\$29.95	\$16.50	\$18.00
DS5058	Moon Patrol	6	\$29.95	\$16.50	\$18.00
DS5079	Robotron	6	\$29.95	\$16.50	\$18.00
DS5080	Crack'ed	6	\$29.95	\$16.50	\$18.00
DS5026	Joust	6	\$29.95	\$16.50	\$18.00
DS5019	Star Raiders	6	\$29.95	\$16.50	\$18.00
DS5020	Battlezone	6	\$29.95	\$16.50	\$18.00
DS5045	Crystal Castles	6	\$29.95	\$16.50	\$18.00
DS5020	Battlezone	6	\$29.95	\$16.50	\$18.00
TP6024	8-Ball	TBA	\$29.95	\$16.50	\$18.00
TP6041	Airball	TBA	\$39.95	\$22.00	\$24.00
TP6013	Cards	TBA	\$39.95	\$22.00	\$24.00
TP6037	Gold Runner	TBA	\$39.95	\$22.00	\$24.00
TP6021	Karate Kid II	TBA	\$39.95	\$22.00	\$24.00
TP6011	Major Motion	TBA	\$39.95	\$22.00	\$24.00
TP6027	Match Point	TBA	\$39.95	\$22.00	\$24.00
TP6012	Time Bandit	TBA	\$39.95	\$22.00	\$24.00

ST Software Catalog

C0266313	ST International Software Catalog 28	\$12.95	\$5.25	\$5.50
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Education

General:

DS5007	Home Planetarium	6	\$39.95	\$22.00	\$24.00
TP6036	Perfect Match	TBA	\$39.95	\$22.00	\$24.00
TP6501	Typing Tutor	TBA	\$34.95	\$19.25	\$21.00

Grade School:

TP7608	Aesop's Fables	TBA	\$49.95	\$27.50	\$30.00
TP7606	Animal Kingdom	TBA	\$39.95	\$22.00	\$24.00
TP7603	Decimal Dungeon	TBA	\$39.95	\$22.00	\$24.00
TP7602	Fraction Action	TBA	\$39.95	\$22.00	\$24.00
TP7605	Kinderama	TBA	\$39.95	\$22.00	\$24.00
TP7601	Math Wizard	TBA	\$39.95	\$22.00	\$24.00
TP7604	Read & Rhyme	TBA	\$39.95	\$22.00	\$24.00
TP7607	Read-A-Rama	TBA	\$49.95	\$27.50	\$30.00

High School:

DS5059	Algebra I Vol 1	6	\$19.95	\$11.00	\$12.00
DS5060	Algebra I Vol 2	6	\$19.95	\$11.00	\$12.00
DS5061	Algebra II Vol 1	6	\$19.95	\$11.00	\$12.00
DS5062	Algebra II Vol 2	6	\$19.95	\$11.00	\$12.00
DS5063	Algebra III Vol 1	6	\$19.95	\$11.00	\$12.00
DS5068	Biology Vol 1	6	\$19.95	\$11.00	\$12.00
DS5069	Biology Vol 2	6	\$19.95	\$11.00	\$12.00
DS5070	Biology Vol 3	6	\$19.95	\$11.00	\$12.00
DS5071	Biology Vol 4	6	\$19.95	\$11.00	\$12.00
DS5072	Chemistry Vol 1	6	\$19.95	\$11.00	\$12.00
DS5073	Chemistry Vol 2	6	\$19.95	\$11.00	\$12.00
DS5064	Geometry Vol 1	6	\$19.95	\$11.00	\$12.00
DS5065	Geometry Vol 2	6	\$19.95	\$11.00	\$12.00
DS5074	Physics Vol 1	6	\$19.95	\$11.00	\$12.00
DS5075	Physics Vol 2	6	\$19.95	\$11.00	\$12.00
DS5066	Statistics Vol 1	6	\$19.95	\$11.00	\$12.00
DS5067	Trigonometry				
	Vol 1	6	\$19.95	\$11.00	\$12.00

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XE COMPUTER LINE - HARDWARE

<u>MODEL</u>	<u>PRODUCT/DESCRIPTION</u>	<u>CASE PACK</u>	<u>DEALER PRICE</u>	<u>AVAILABLE</u>
65XE	65XE Personal Computer	3	\$89.00	NOW
130XE	130XE Personal Computer	3	\$125.00	NOW
<u>Disk Drive</u>				
A1050	5 ¹ / ₄ " Disk Drive	2	\$150.00	NOW
XF551	5 ¹ / ₄ " Disk Drive	TBA	\$150.00	December
<u>Modem</u>				
XM301	300 Baud Modem w/cable & software	6	\$37.00	NOW
SX212	300/1200 Baud Modem	6	\$75.00	NOW
<u>Printers</u>				
XMM 801	80CPS Dot Matrix Printer	2	\$171.50	NOW
XDM 121	12CPS Daisy Wheel Printer	2	\$171.50	NOW

XE COMPUTER LINE - ACCESSORIES

Printer Accessories

FC100626	Ink Rollers for 1027	5	\$2.75	NOW
CA016087	Printer Ribbon for ATARI 825	N/A	\$9.00	NOW
C070263	Printer Ribbon for XMM801	N/A	\$7.75	NOW
BX4204	1020 4-Color Pen Set	N/A	\$1.00	NOW

Interfaces

A850	Interface Module	6	\$94.50	NOW
XEP80	80 Column Card w/Parallel Port	6	\$56.00	NOW

Accessories

CX24	Pro-Line Joystick	6	\$5.50	NOW
CX40	Joystick Controller	48	\$4.50	NOW
CX75	Light Pen w/ Software	35	\$28.50	NOW
CX85	Numeric Keypad	2	\$18.00	NOW

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<u>MODEL</u>	<u>PRODUCT/DESCRIPTION</u>	<u>CASE PACK</u>	<u>DEALER PRICE</u>	<u>AVAILABLE</u>
<u>Cables</u>				
CX81	I/O Data Cord	N/A	\$11.00	NOW
CX82	B/W Monitor Cable	50	\$8.00	NOW
CX86	Printer Cable	75	\$12.00	NOW
CX87	Modem Cable	75	\$8.00	NOW
CX88	Terminal Cable	75	\$12.00	NOW
CX89	Color Monitor Cable	75	\$8.00	NOW
<u>Documentation</u>				
BX4201	3 Ring Binders	14	\$2.50	NOW
C016555	Technical Reference Notes for ATARI 400 / 800	N/A	\$7.50	NOW
<u>Misc</u>				
CX262	TV Switch Box	96	\$1.95	NOW
CA014748	Power Adapter for ATARI 822/850	N/A	\$6.75	NOW
CA016751	Power Adapter for ATARI 830	N/A	\$6.75	NOW
C017945	Power Adapter for ATARI 400/800 810 / 1020 / 1050 / & 1200XL	24	\$10.00	NOW
C061982	Power Adapter for ATARI 800XL/ 65XE & 130XE	N/A	\$13.50	NOW

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<u>MODEL</u>	<u>PRODUCT/DESCRIPTION</u>	<u>MEDIUM</u>	<u>CASE</u>	<u>DEALER</u>	<u>AVAILABLE</u>
<u>Word Processing</u>					
RX8036	ATARIWriter	Cart	6	\$23.75	NOW
AX2033	Proofreader	Disk	6	\$9.60	NOW
AX2034	ATARIWriter Plus	Disk	6	\$28.50	NOW
AX2035	ATARIWriter 80 (requires XEP 80)	Disk	6	\$28.50	4th qtr
<u>Data Base Managers</u>					
CX415	Home Filing Manager	Disk	6	\$13.25	NOW
<u>Business Productivity</u>					
DX5047	Timewise	Disk	6	\$7.25	NOW
<u>Financial</u>					
CX421	Family Finance	Disk	6	\$13.25	NOW
CX418	Home Manager Kit	Disk	2	\$26.50	NOW
DX5082	Silent Butler	Disk	6	\$14.25	NOW
<u>Educational</u>					
CXL4007	Music Composer	Cart	6	\$13.75	NOW
AX2020	ATARI Music I	Disk	6	\$13.75	NOW
AX2026	ATARI Music II	Disk	6	\$13.75	NOW
DX5081	Music Painter	Disk	6	\$11.50	NOW
RX8057	Typo Attack	Cart	6	\$10.50	NOW
AED80013	ATARILab Starter Set w/ Temperature Module	Cart	6	\$35.25	NOW
AED80014	ATARILab Light Module (requires AED80013)	Cart	6	\$23.25	NOW
DX5083	ATARI Planetarium	Disk	6	\$21.00	NOW
RX8059	Skywriter	Cart	6	\$10.00	NOW
CX8135	My First Alphabet	Disk	6	\$10.00	NOW
CX8137	Juggle's Rainbow	Disk	6	\$10.00	NOW
CX8138	Juggle's House	Disk	6	\$10.00	NOW
DX5050	Mickey and the Outdoors	Disk	6	\$15.25	NOW

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<u>Graphics</u>					
DX5048	Paint	Disk	6	\$13.25	NOW
<u>Programming Languages</u>					
KX7097	ATARI Logo & Manual	Cart/Book	4	\$23.75	NOW
CXL4018	Pilot	Cart	3	\$19.00	NOW
AX2025	Microsoft Basic II	Cart/Disk	6	\$16.75	NOW
CXL4003	Assembler/Editor	Cart	6	\$13.75	NOW
CX8121	Macro Assembler	Disk	6	\$13.75	NOW
<u>Communications</u>					
DX5089	SX Express w/cable	Disk	6	\$15.25	4th qtr

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<u>Entertainment</u>					
CXL4013	Asteriods	Cart	6	\$8.00	NOW
CXL4004	Basketball	Cart	6	\$8.00	NOW
CXL4020	Centipede	Cart	6	\$8.00	NOW
RX8030	E.T.	Cart	6	\$8.00	NOW
CXL4024	Galaxian	Cart	6	\$8.00	NOW
CXL4012	Missile Command	Cart	6	\$8.00	NOW
CXL4027	Qix	Cart	6	\$8.00	NOW
CXL4008	Space Invaders	Cart	6	\$8.00	NOW
CXL4011	Star Raiders	Cart	6	\$8.00	NOW
CXL4006	Super Breakout	Cart	6	\$8.00	NOW
CX8130	Caverns of Mars	Disk	6	\$8.00	NOW
RX8029	RealSports Football	Cart	6	\$8.00	NOW
RX8042	RealSports Tennis	Cart	6	\$8.00	NOW
CXL4009	Chess	Cart	6	\$8.00	NOW
RX8039	Eastern Front 1941	Cart	6	\$8.00	NOW
CXL4025	Defender	Cart	6	\$11.00	NOW
RX8044	Joust	Cart	6	\$11.00	NOW
RX8049	Jungle Hunt	Cart	6	\$11.00	NOW
RX8048	Millipede	Cart	6	\$11.00	NOW
RX8052	Moon Patrol	Cart	6	\$11.00	NOW
CXL4022	Pac Man	Cart	6	\$11.00	NOW
RX8033	Robotron:2084	Cart	6	\$11.00	NOW
RX8026	Dig Dug	Cart	6	\$11.00	NOW
RX8043	Ms. Pac Man	Cart	6	\$11.00	NOW
RX8034	Pole Position	Cart	6	\$11.00	NOW
RX8067	Final Legacy	Cart	6	\$11.00	NOW
DX5084	Star Raiders II	Disk	6	\$11.00	NOW
RX8031	Donkey Kong	Cart	6	\$11.00	NOW
RX8040	Donkey Kong Jr.	Cart	6	\$11.00	NOW
RX8021	Caverns of Mars	Cart	6	\$11.00	NOW

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<u>Entertainment</u>					
RX8078	Star Raiders II	Cart	6	\$11.00	4th qtr
RX8077	Battlezone	Cart	6	\$11.00	4th qtr
RX8083	David's Midnight Magic	Cart	6	\$11.00	4th qtr
RX8084	Hardball	Cart	6	\$11.00	4th qtr
RX8081	Blue Max	Cart	6	\$11.00	4th qtr
RX8092	Archon	Cart	6	\$11.00	4th qtr
RX8093	One On One Basketball	Cart	6	\$11.00	4th qtr
RX8064	Ballblazer	Cart	6	\$11.00	4th qtr
RX8063	Rescue On Fractalus!	Cart	6	\$11.00	4th qtr
RX8079	Food Fight	Cart	6	\$11.00	1st qtr
RX8085	Fight Night	Cart	6	\$15.25	4th qtr
RX8086	Barnyard Blaster	Cart	6	\$15.25	4th qtr
RX8082	Lode Runner	Cart	6	\$15.25	4th qtr
RX8089	Desert Falcon	Cart	6	\$15.25	1st qtr
RX8090	Gato	Cart	6	\$15.25	1st qtr
RX8094	Commando	Cart	6	\$15.25	2nd qtr

(1st and 2nd qtr = 1988)

*Prices are subject to change at any time. Please refer to the Terms and Conditions of sale which are an integral part of this price list.
This price list is effective Oct 5, 1987.*

ATARI (US) CORP
COMPUTER SPECIALTY DEALER
CONFIDENTIAL PRICE LIST

ATARISOFT SOFTWARE

<u>MODEL</u>	<u>PRODUCT/DESCRIPTION</u>	<u>MEDIUM</u>	<u>DEALER</u>	<u>SUGGESTED</u>
<u>COMMODORE 64</u>				
RX8502	Pac Man	Disk	\$7.00	\$14.95
RX8505	Centipede	Cart	\$7.00	\$14.95
RX8508	Defender	Cart	\$7.00	\$14.95
RX8511	Dig Dug	Cart	\$7.00	\$14.95
RX8514	Donkey Kong	Cart	\$7.00	\$14.95
RX8521	Robotron:2084	Cart	\$7.00	\$14.95
RX8530	Jungle Hunt	Cart	\$7.00	\$14.95
RX8533	Moon Patrol	Cart	\$7.00	\$14.95
RX8536	Pole Position	Cart	\$7.00	\$14.95
RX8542	Galaxian	Cart	\$7.00	\$14.95
RX8545	Ms. Pac Man	Cart	\$7.00	\$14.95
RX8548	Battlezone	Cart	\$7.00	\$14.95
<u>I.B.M.</u>				
DX5500	Pac Man	Disk	\$7.00	\$14.95
DX5502	Centipede	Disk	\$7.00	\$14.95
DX5504	Defender	Disk	\$7.00	\$14.95
DX5506	Dig Dug	Disk	\$7.00	\$14.95
DX5508	Donkey Kong	Disk	\$7.00	\$14.95
DX5510	Robotron:2084	Disk	\$7.00	\$14.95
DX5512	Stargate	Disk	\$7.00	\$14.95
DX5517	Jungle Hunt	Disk	\$7.00	\$14.95
DX5519	Moon Patrol	Disk	\$7.00	\$14.95
DX5525	Galaxian	Disk	\$7.00	\$14.95
DX5527	Ms. Pac Man	Disk	\$7.00	\$14.95
DX5529	Battlezone	Disk	\$7.00	\$14.95
DX5055	Gremlins	Disk	\$7.00	\$14.95
<u>APPLE II</u>				
DX5501	Pac Man	Disk	\$7.00	\$14.95
DX5503	Centipede	Disk	\$7.00	\$14.95
DX5505	Defender	Disk	\$7.00	\$14.95
DX5507	Dig Dug	Disk	\$7.00	\$14.95
DX5509	Donkey Kong	Disk	\$7.00	\$14.95
DX5511	Robotron:2084	Disk	\$7.00	\$14.95
DX5513	Stargate	Disk	\$7.00	\$14.95
DX5514	Joust	Disk	\$7.00	\$14.95
DX5516	Jungle Hunt	Disk	\$7.00	\$14.95
DX5518	Moon Patrol	Disk	\$7.00	\$14.95
DX5524	Galaxian	Disk	\$7.00	\$14.95
DX5526	Ms. Pac Man	Disk	\$7.00	\$14.95
DX5528	Battlezone	Disk	\$7.00	\$14.95

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This price list is effective Oct 5, 1987.*

SUMMARY OF
TERMS AND CONDITIONS
(Computer Specialty Dealer)

TERMS: Net 30 days. Until credit is established, prepaid orders only. No C.O.D. orders. Atari will not ship accounts that are past due or beyond their credit limits.

FLOORING: Atari offers to Computer Specialty Dealers inventory financing (i.e. flooring) through I.T.T. Commercial Credit and Borg Warner Acceptance Corp. In connection therewith, Atari has the following terms and conditions:

- a) The individual credit limit of the Computer Specialty Dealer is to be determined by the respective flooring company.
- b) For Atari products, Dealer may have an account with only one of the authorized flooring companies.
- c) The Dealer may not have an open account balance with Atari while using flooring for Atari products.
- d) Atari reserves the right to determine the term of the inventory financing period. (Contact Atari Representative for current details.)
- e) Atari reserves the right to change and/or modify the inventory financing program at any time.

FREIGHT: F.O.B. Atari warehouse(s). To Dealer distribution centers only. (No drop shipments.) Dealer may specify carrier on P.O.; otherwise Atari will ship best way. Atari will insure freight at \$5.00 per pound on common carriers for the benefit of the Dealer and for the Dealer's account. Any additional insurance coverage required by Dealer should be stated on P.O. and paid by Dealer. For your convenience, approximate shipping weights have been incorporated into the Atari Computer Specialty Dealer Price List. We suggest Dealers obtain general insurance coverage for all inbound shipments as a more cost effective solution.

Dealer will be charged a handling fee for any refused shipments of valid orders that have not been cancelled in writing. The handling fee will be equal to 10% of the invoice value of merchandise shipped.

PACK/CARTON SIZE: Atari hardware shipments to Dealers will be in full case packs only -- no broken packs.

DEFECTIVES: **XE And ST Lines:** Atari will replace to the Dealer any defective computer hardware returned by the consumer within Atari's stated warranty period of 90 days. The defective merchandise must be returned to Atari only once a month from central distribution points to be designated by the Dealer. Each return shipment must be accompanied by a "Return Merchandise Authorization" (RMA) number assigned by Atari.

The RMA will be prepared by Atari upon telephone request from the Dealer. The Atari RMA Administrator should be contacted at (408) 745-4342. The Dealer's request must specify quantities and serial numbers of products to be returned and the Atari invoice numbers on which the products were originally shipped. Atari will in turn communicate the approved RMA number to the Dealer by phone.

Authorized defective product returns should be shipped to 360 Carribean Drive, Sunnyvale, CA 94088. All return shipments must be accompanied by the RMA number which should be included on all shipping documents. Returns will not be accepted at the warehouse without an RMA number.

Until return goods are received and verified as being in compliance with an approved RMA, Atari will not authorize additional RMA's for the same distribution point. Atari will only replace returned product which is in accordance with an approved RMA.

Return shipments made to Atari will be prepaid by Dealer. Replacement shipments to Dealer will be prepaid by Atari. Since this program is a one for one exchange, no deductions or chargebacks will be authorized.

Following expiration of the 90 day warranty period, any product returned by the consumer as defective must be repaired or replaced by the Dealer under Atari's Sub Assembly Exchange or Whole Unit Exchange programs, at the consumer's expense.

Software and Accessories Defectives: Atari will deduct 2% from dealer invoice for software and accessory purchases. This 2% D.F.I. covers all in-warranty customer returns. Atari will not accept any defective software or accessory returns. All defective software and accessories sent to Atari will be disposed of and no credit given.

STOCK BALANCING: Software may be returned to Atari in full and unopened master packs within 90 days of date of invoice for exchange with like value, full master packs. The return must be preceded by a "Return Merchandise Authorization" request approved by Atari designating the time, type, and amount of software to be returned. Free goods (i.e., bundled software) and closeouts do not qualify for stock balancing. Balancing of a particular software title will only be allowed on a quantity of product not greater than that shipped to the Dealer in the last shipment.

ORDERS: Unless otherwise expressly agreed to in writing by Atari, any shipment of products to Dealer in whole or in partial fulfillment of any purchase order placed by Dealer shall not be deemed to constitute an acceptance by Atari of any of the terms and conditions of such purchase order, except as to the identification of the products, the quantities involved and the price thereof, and all such purchase orders shall be governed by the provisions of these Terms and Conditions.

Any and all changes to previously submitted orders must be done in writing. If it is imperative that a change to an order be made immediately, then Dealer should utilize overnight mail services to submit a written change request to Atari.

MINIMUM PURCHASES: To qualify as an Atari Computer Specialty Dealer, the following purchase guidelines must be met:

Opening Order - \$3,000 minimum
Minimum Order - \$1,000 minimum

PRICE PROTECTION: In the event that Atari reduces prices on existing products, the Dealer will be protected from the amount of the reduction on any purchases of like product made in the preceding 60-day period, or Dealer's existing inventory level, whichever is lower. The protection will take form of credit to be deducted from future invoices on any Atari products, and requires orders for at least twice the value of the price protection, and must call for shipment within the 60-day period following Atari's price reduction.

NOTE: As an ongoing qualification for price protection, Dealer must provide current inventory figures monthly (or upon request) to Atari.

HARD ORDERS: (a) Atari will only ship with hard orders. These may take form of:

- Purchase Orders
- Telexes
- Faxes
- Zap Mail

(b) If the order is a prepaid order, the Dealer Purchase Order must be included.

(c) Please do not send orders more than once; if you do, indicate it is a duplicate.

DISCREPANCIES: Upon receipt of goods, the Dealer has three business days to telex, fax, zap mail, or any overnight method, a reply in writing as to any discrepancies. If no such notification is received, Atari will expect payment as per terms of sale.

This policy supersedes all previous statements. Atari reserves the right to change its Terms and Conditions at any time.